



**BIDDER QUALIFICATION CRITERIA (BQC) FOR HIRING ENGINEERING AND  
PROJECT MANAGEMENT CONSULTANT SERVICE FOR LCNG, LNG AND CNG  
STATION**



**GUJARAT ENERGY**

**BIDDER QUALIFICATION CRITERIA**  
**HIRING CONSULTANT FOR ENGINEERING AND PROJECT MANAGEMENT**  
**SERVICES FOR CNG/ LNG/LCNG STATIONS**

**Document No:** GEL/TS/CNG/CONSULTANCY/EPMC FOR CNG-LNG/BQC

## BIDDER QUALIFICATION CRITERIA (BQC) FOR HIRING ENGINEERING AND PROJECT MANAGEMENT CONSULTANT SERVICE FOR LCNG, LNG AND CNG STATION

### QUALIFICATION CRITERIA:

Methodology shall be Quality & Cost based selection (QCBS) for bid evaluation. Wherein 70% weightage shall be given to Qualification criteria A3 & A4 listed below, and 30% weightage to commercial bid.

Only bidders meeting the minimum qualification criteria detailed below will be evaluated further based on QCBS scoring criteria:

Sr. No	Minimum Qualification Criteria	Scoring Criteria	Supporting Documents										
A	Technical Criteria												
A1	<p>The bidder shall have successfully completed at least one job order/ contract of Engineering and Project Management Consultancy work for any CGD or Oil marketing company for Order/contract value of <b>Rs. 1.0 Crore each</b> during the last seven (7) years reckoned from the tender publication date, for each of the following:</p> <p><b>1. CNG station</b> <b>2. LCNG/LNG station</b></p> <p><b>Bidder shall have mandatory experience of both the above</b></p> <ul style="list-style-type: none"><li>In addition to the above mandatory qualification criteria, the bidder shall further submit other Order/Contracts for similar work with a min. value of Rs. 1.0 Cr. each for QCBS based evaluation, maximum up to <b>06 nos.</b></li></ul>	<table><tr><th>Nos. of Order/Contract</th><th>Score</th></tr><tr><td>2</td><td>16</td></tr><tr><td>3</td><td>24</td></tr><tr><td>4</td><td>32</td></tr><tr><td>≥ 5</td><td>40 (max. score)</td></tr></table>	Nos. of Order/Contract	Score	2	16	3	24	4	32	≥ 5	40 (max. score)	<ul style="list-style-type: none"><li><b>Bidders not associated with GEL</b> shall submit the copy of Purchase Order/ Work order/ Contracts/ Agreement for fulfilment of the criteria specified herein and shall submit the corresponding satisfactory work completion certificate / any other proof from client as documentary evidence towards adherence to the criteria specified herein.</li><li><b>Bidders associated with GEL</b> (existing and previously) shall submit the GEL issued Purchase Order/ Work order/ Contracts/ Agreement for fulfilment of the criteria specified herein.</li></ul>
Nos. of Order/Contract	Score												
2	16												
3	24												
4	32												
≥ 5	40 (max. score)												
B	Financial Criteria												
B1	<p>a) Min. Annual Turnover of Rs. <b>4.05 Cr.</b> in any of the preceding three audited financial years reckoned from the Tender publishing month.</p>	<table><tr><th>Annual Turnover (Cr.)</th><th>Score</th></tr><tr><td>&lt; 4.05</td><td>0 (Disqualified)</td></tr><tr><td>&gt; 4.05 &amp; &lt; 5.0</td><td>10</td></tr><tr><td>&gt; 5.0 &amp; &lt; 6.0</td><td>20</td></tr><tr><td>&gt; 6.0</td><td>30</td></tr></table>	Annual Turnover (Cr.)	Score	< 4.05	0 (Disqualified)	> 4.05 & < 5.0	10	> 5.0 & < 6.0	20	> 6.0	30	<p>Bidder shall submit following documents as the documentary evidence toward adherence to the criteria specified herein:</p> <p>1. Chartered Accountant Certificate with UDIN</p>
Annual Turnover (Cr.)	Score												
< 4.05	0 (Disqualified)												
> 4.05 & < 5.0	10												
> 5.0 & < 6.0	20												
> 6.0	30												



## BIDDER QUALIFICATION CRITERIA (BQC) FOR HIRING ENGINEERING AND PROJECT MANAGEMENT CONSULTANT SERVICE FOR LCNG, LNG AND CNG STATION

b) Min. Working Capital of Rs. <b>0.8 Cr.</b> in the last audited financial year.		(max. score)	<p>confirming annual turnover, working capital &amp; net worth as per criteria specified herein. Indicative format is enclosed as annexure-1.</p> <p><b>Note:</b></p> <ol style="list-style-type: none"> <li><i>If audited financial report of Last FY is not available, then preceding Financial Year shall be considered and relevant documents shall be provided.</i></li> <li><i>If audit report is not applicable as per Income Tax Rules, in such cases bidder to submit, full income tax return along with CA certification (with UDIN) incorporating additional as below.</i> <ol style="list-style-type: none"> <li><i>“Profit offered for tax” in Income Tax Return for respective year/years to be made part of the CA certificate.</i></li> </ol> </li> </ol> <p><i>CA to certify that the vendor has opted for presumptive taxation scheme U/s 44AD of the Income Tax Act, 1961 in the respective year/years and the turnover reported in the return of income filed with the Income Tax Department are matching.</i></p>
	Working Capital (Cr.)	Score	
	< 0.8	0 (Disqualified)	
	> 0.8 & < 1.0	10	
	> 1.0 & < 2.0	20	
	> 2.0	30 (max. score)	
c) Bidder's Net Worth as per the last audited financial statement shall be positive			

- Multiple PO / limit PO / Work Order/call out order/ call off order/job orders in a “single contract” can be considered as a Single job/contract.
- All values shall be considered excluding GST or any other taxes.

The total combined score (S) will be arrived at after considering weightage of 70% for qualification criteria A3 & A4 and 30% for commercial part.

Below formula is for Quality & Cost based selection (QCBS) for bid evaluation.

$$S = [(S_{\text{tech}}/S_{\text{total}}) \times 100 \times W_t] + [(C_{\text{low}}/C_{\text{actual}}) \times 100 \times W_c]$$

Where, S = Total score

$S_{\text{tech}}$	=	Score as per technical criteria
$S_{\text{total}}$	=	Total maximum score = 100
$W_t$	=	Weightage of Technical score = 0.7
$C_{\text{low}}$	=	lowest bid amount excluding of all taxes (INR)
$C_{\text{actual}}$	=	bid amount excluding of all taxes (INR)
$W_c$	=	Weightage of commercial score = 0.3

**THE SUCCESSFUL BIDDER WILL BE THE ONE WHO HAS THE HIGHEST TOTAL COMBINED SCORE (S) AS EVALUATED ABOVE.**

**Notes:**

- The total combined score (S) shall be considered up to two decimal places.
- In the event of two or more bids securing the same total combined score (S), the bid obtaining the higher score under the technical evaluation criteria shall be recommended for award of the contract. In case the tie still persists, the recommended bidder shall be determined through a manual draw process conducted in the presence of such bidders.

## BIDDER QUALIFICATION CRITERIA (BQC) FOR HIRING ENGINEERING AND PROJECT MANAGEMENT CONSULTANT SERVICE FOR LCNG, LNG AND CNG STATION

### EXAMPLE FOR BID EVALUATION AS PER QCBS:

Total no. of bids received - Three				
Sr. No.	Criteria	Bidder A	Bidder B	Bidder C
1	<b>Nos. of job order/contract</b> Successful completion of work for Engineering and Project Management Consultancy work for CNG/LNG/LCNG with a minimum value of <b>Rs. 1.0 Cr.</b> Per contract	2	4	6
2	Highest Annual Turnover in any of the preceding 3 audited financial years (in cr.)	4.75	3.85	5.8
3	Working capital for last audited financial year (in cr.)	1.4	1.2	2.2
4	Quoted bid amount excluding of all taxes (in cr.)	25	25.5	27.5

BIDDER EVALUATION				
Sr. No.	Criteria	Scores obtained as per scoring criteria		
		Bidder A	Bidder B	Bidder C
1	<b>Nos. of job order/contract</b> Successful completion of work for Engineering and Project Management Consultancy work for CNG/LNG/LCNG with a minimum value of <b>Rs. 1.0 Cr.</b> Per contract	16	32	40
2	Highest Annual Turnover in any of the preceding 3 audited financial years (in cr.)	10	DISQUALIFIED	20
3	Working capital for last audited financial year (in cr.)	20	-	30
	<b>Total</b>	46	-	90

S = [(Stech/Stotal) x 100 x Wt] + [(Clow/Cactual) x 100 x Wc]				
		Bidder A	Bidder B	Bidder C
Stech	Score as per BQC criteria	46	DISQUALIFIED	90
Stotal	Total maximum score	100		100
Wt	Weightage of qualification criteria score	0.7		0.7
Clow	lowest bid amount excluding of all taxes (in cr.)	25		25
Cactual	bid amount excluding of all taxes (in cr.)	25		27.5



## BIDDER QUALIFICATION CRITERIA (BQC) FOR HIRING ENGINEERING AND PROJECT MANAGEMENT CONSULTANT SERVICE FOR LCNG, LNG AND CNG STATION


Wc	Weightage of commercial score = 0.3	0.3		0.3
S	Total combined score	60.2	NA	90.27

### Results of Bid Evaluation:

1. Bidder A will not be shortlisted for the contract based on failing to achieve the highest total combined score(s).
2. Bidder B will be disqualified as per failing to fulfil the minimum qualification criteria.
3. Bidder C will be shortlisted for the contract based on Highest Total Combined Score(S).

### **BQC Notes (Most Important):**

- 1) Bidder shall submit all qualification documents (**preferably colour scan copy**) as mentioned above on N-procure. No additional documents in the physical form shall be considered.
- 2) All qualification documents as mentioned above falls under rejection category and non-submission of any of the requisite documents shall make the bid liable for rejection summarily.
- 3) For Bidder associated with GEL, Documentary evidence for work completion (i.e. Invoice / Completion Certificate / Performance Certificate) against Gujarat Energy Limited Purchaser Order/ Work order/ contract/Agreement is not required. However, the same will be verified by GEL internally and Technical evaluation will be carried out by GEL as per criteria considering submitted PO/ work order/ Contract/ Agreement
- 4) All the documents submitted by Bidder shall be clearly legible and shall be in English Language.

 <b>GUJARAT ENERGY</b>	<b>BIDDER QUALIFICATION CRITERIA (BQC) FOR HIRING ENGINEERING AND PROJECT MANAGEMENT CONSULTANT SERVICE FOR LCNG, LNG AND CNG STATION</b>
--	---

## CHECKLIST FOR BIDDERS

*Checklist for BQC (Only for bidders' reference, criteria and supporting document for evaluation shall be considered as per above table):*

Sr. No	Supporting Documents to be submitted	Submitted in Technical Bid (Yes/ No)
<b>A1</b>	<b>Technical Criteria A1 Check list</b>	
A1(a)	<b>GEL associated Bidder (Existing and Previously)</b> : Submit GEL issued Purchase Order/ Work order/ Contracts/ Agreement as per criteria	
A1(b)	<b>GEL non-associated Bidder</b> : Submit Purchase Order/ Work order/ Contracts/ Agreement as per criteria	
A1(c)	<b>GEL non-associated Bidder:</b> Submit Completion Certificate or any other relevant proof from client against submitted Purchase Order/ Work order/ Contracts/ Agreement as per criteria reflecting min. below details but not limited to- Completion certificate or any other relevant proof from client shall contain Purchase Order/ Work order/ Contracts no./ Agreement, quantity etc.	
<b>B1</b>	<b>Financial Criteria A4 Check list</b>	
B1(a)	All Bidders (GGL associated as well as non-associated): CA certificate with UDIN number mentioning Turn over from Audited Balance Sheets from any of preceding three financial years i.e. any one of FY 22-23, FY 23-24 and FY 24-25.	
B1(b)	All Bidders (GGL associated as well as non-associated): CA certificate with UDIN number mentioning Working Capital from Audited Balance Sheets. i.e. FY 24-25.	
B1(c)	All Bidders (GGL associated as well as non-associated): CA certificate with UDIN number mentioning Net worth from Audited Balance Sheets. i.e. FY 24-25.	